



Signatory Name: Olsson Industries Pty Ltd (Pacific Salt)

The question numbers in this report refer to the numbers in the report template. Not all questions are displayed in this report.

Status: Complete

The content in this APC Annual Report is hereby endorsed by the Chief Executive Officer, or equivalent officer of the organisation.

Yes

5. Industry sector (please select 1 only):

- Brand Owner / Wholesaler / Retailer
- Packaging Manufacturer
- Waste Management
- Other - Commercial Organisation
- Community Group
- Industry Association
- Government
- Raw Material Supplier
- Other:

6. Industry type (please select 1 only):

- Food & Beverage
- Pharmaceutical / Personal Care / Medical
- Hardware
- Homewares
- Communications / Electronics
- Clothing / Footwear / Fashion
- Chemicals / Agriculture
- Fuel
- Large Retailer
- Tobacco
- Shipping Company
- Airline
- Other: Livestock nutrition and Salt

7. Please indicate your organisation's reporting period:

- Financial Year: 1 July 2014 – 30 June 2015
- Calendar Year: 1 January 2015 – 31 December 2015

8. Was your action plan extended or updated to cover the APC transitional year (01/07/2015 -30/06/2016)?

- Yes
- No

Goal 1: Design

KPI 1: % of signatories with documented policies and procedures for evaluating and procuring packaging using the SPGs or equivalent.

9. Does your company have documented policies and procedures for evaluating and procuring packaging using the SPGs or equivalent?

Yes No

Provide details of policies and procedures

OLSSON'S Workplace Waste Reduction and Recycling Policy

I. Policy Goal Purpose

- Reduce, recycle waste and help conserve natural resources.

II. Policy

- All Olsson's employees shall reduce the amount of waste materials generated in the workplace and recycle the various materials identified in this policy.

III. Waste Reduction

1. In offices:

- Print and photocopy on both sides of a sheet of paper whenever possible
- Use E-mail and common file in server to exchange documents and post business announcements to avoid using paper.

1. In factories:

- Cardboard and labels must be kept on shelves before and after packaging processes
- Stretch wrap used as program set with proper care to reduce unsuccessful wraps that cause waste

IV. Recycling

1. In offices:

- Reuse packaging material (Ex: printing paper boxes, Woolworth's bags, bubble wrap) for suitable purposes
- Re-use all copy paper printed or copied on one side for draft and note
- Re-use any other applicable stationary

1. In factories:

- Re-use all packaging types (cardboard, plastic, nylon bags) that are still met packaging standards
- All cardboard (unusable directly for packaging) must be placed in cardboard bins
- All clear plastic must be placed in plastic bins

All big plastic and metal material containers must be stored to right places for collecting or reuse later.

10. Of the types of packaging **existing at the beginning of the reporting period**, what percentage had been reviewed using the Sustainable Packaging Guidelines (SPG) by the end of the reporting period?

%

11. Have any new types of packaging been introduced during the reporting period?

Yes No

12. If yes, of the **new types of packaging introduced during the reporting period**, what percentage have been reviewed using the Sustainable Packaging Guidelines (SPG) by the end of the reporting

%

13. Please indicate your progress this year towards achieving your annual targets and milestones for KPI 1

	Target: According to your Action Plan, what did you set out to do?	Actual: What did you achieve?
1.	<p>2. Buying 2 new wrapping machine in Brisbane site and 2 in port Alma by December 2014 and December 2015</p> <p>3. Increasing volume in using new wrapping machines 50% product on December 2014</p> <p>4. Extending the height of carton boxes to eliminate 100% plastic packaging for salt drums manufactured in Whyalla</p>	<p>2. We did not complete due to plan changed. Reasons: + buying package (machine go with stretch wrap) while in stock quantity of old stretch wrap was enough to use + price for new stretch wrap is 20% more expensive than old one + "run-off" problem during delivery when using new wrap type as reported last year. However, the amount of using plastic packaging was reduced + Brisbane: 1,250 stretch wrap rolls (16% less than FY 13-14) + Whyalla: 520 rolls stretch wrap rolls (a decrease of 48% compare to last year)</p> <p>3. Using new machine for 30% of products and cannot reach 50% due to not getting new stretch wrap and new machine as planned.</p> <p>4. The plan was conducted as a trial however we did not bring to practise as it did not meet all SPG principles. Applying SPG principles to review the trial of new packaging design: - Resource efficiency: eliminate 100% plastic, reduce energy for plastic wrapping - Low-impact materials: zero risks associated with potentially toxic and hazardous materials - Resource recovery: the design is for reuse, recovery and eliminate plastic waste However, it did not meet Fit-for-purpose principle. The design of new cardboard boxes for salt drums did not meet customer needs. Without plastic wrap for each box, salt drums, in fact, get dusty during storage. Therefore, we could not apply new packaging design planed.</p>

14. Describe any constraints or opportunities that affected performance under this KPI

Constraints:

- In theory, target of buying new warping machine and designing new carton boxes is to minimise plastic packaging. There were, however, few concerns relating to costs, SPG during trials in practise.

Opportunities:

- Purchasing officer contacted few packaging suppliers to seek better offers
- Whyalla manager will suggest alternative designs to reduce plastic packaging in the next 2 years for products manufactured in Whyalla
- Request quotes for recycled stretch wrap and consider to buy if it is affordable and qualitative.

Goal 1: Design

KPI 1: % of signatories with documented policies and procedures for evaluating and procuring packaging using the SPGs or equivalent.

Rating

3

Rating Comments

Well done, it appears you making progress towards successfully evaluating packaging against the SPGs having carried out a trial . This KPI also requires 50% of existing packaging to be reviewed in the reporting period, to further improve your performance, it is recommended that you ensure your plan contains targets that align with SMART principles. A resource to help you is available here: <http://bit.ly/1gZAxzT>.

Goal 2: Recycling

KPI 3: % signatories applying on-site recovery systems for used packaging.

15. Do you have on-site recovery systems for recycling used packaging?

- Yes at all facilities/ sites
 Yes at some, but not all facilities/ sites
 No

16. Please indicate your progress this year towards achieving your annual targets and milestones for KPI 3

	Target: According to your Action Plan, what did you set out to do?	Actual: What did you achieve?
1.	2. Reviewing recovery system and obtaining data December 2015	2. Completed on December 2015. Generally, all employees followed OLSSON'S Workplace Waste Reduction and Recycling Policy During FY 2014-2015, Brisbane site, 600 cubic metres of cardboard and 168 cubic metres of clear plastic were collected by Waste 2 Resources.

17. Describe any constraints or opportunities that affected performance under this KPI

Constraints: recovery system in Whyalla has not set due to negotiation with suppliers. Quantity of printing papers used cannot show reduce and recycle outcome because it depends on quantity of orders, consignment stock works and all other paper works needed in the year. Besides, it is not practical to record how much printed paper reused. Thus, we cannot report the actual performance in regarding to complying with our Workplace Waste Reduction and Recycling Policy

Opportunities: As the company is starting to produce liquid products, plastic containers from raw material may be considered as a source to reuse for packaging in the future if applicable.

Goal 2: Recycling

KPI 3: % signatories applying on-site recovery systems for used packaging.

Rating

3

Rating Comments

You clearly have good systems in place to capture recycled products at you Brisbane site, including multiple different types of materials. Monitoring waste volumes for all your sites will enable you to track trends in recycling rates year on year, to better inform improvements, or future target setting.

KPI 4: Signatories implement formal policy of buying products made from recycled packaging.

18. Does your company have a formal policy of buying products made from recycled packaging?

- Yes No

Provide details of policies and procedures (including names of policies/ procedures)

OLSSON – BUY RECYCLED POLICY

Date: 27th November, 2013

Authorisation: Murray Olsson – National Production Manager

Purpose:

The purpose of this policy is to implement a “Buy Recycled” procurement practice as part of our obligations to the Australian Packaging Covenant and sustainability objectives generally.

Scope:

This policy applies to the purchase of packaging and stationery products for Olsson Industries Pty Ltd.

Buy Recycled Policy

Olsson Industries Pty Ltd will:

1. Purchase products with recycled contents wherever deemed practicable and environmentally beneficial.
1. Substitute existing products with recycled content wherever deemed practicable and environmentally beneficial.
1. Require contractors and suppliers, wherever deemed practicable and environmentally beneficial, to specify the quantity of recycled materials within the products and/or material to be supplied.

Definition:

Environmentally beneficial: Minimise the overall environmental impact based on sound science and a whole-of-lifecycle approach.

Practicable: reasonably capable of being accomplished; feasible; meets cost, performance, safety and regulatory requirements

Recycled content: the proportion, by mass, of recycled material in a product or packaging. Only pre-consumer and post-consumer materials are considered to be recycled content (AS/NZS ISO 14012:2000, Environmental labels and declarations-Self declared environmental claims).

19. Is this policy actively used?

- Yes No

20. Please indicate your progress this year towards achieving your annual targets and milestones for KPI 4

	Target: According to your Action Plan, what did you set out to do?	Actual: What did you achieve?
1.	<p>3. Buying more recycled packaging and stationary products 5% of suppliers (if applicable) by December 2014</p> <p>4. Reviewing performance of the policy</p>	<p>3. Completed 100% paper for labels and office work has been changed to farmed timber (not virgin forest) since August 2014</p> <p>4. Completed. As recycled paper price is 58% more expensive than normal paper, we started to use farmed timber with SCG green process</p>

21. Describe any constraints or opportunities that affected performance under this KPI

Unaffordable costs related limit our action to make significant changes.
However, we made few big steps for sustainable environment and keep improving as much as we could.

Goal 2: Recycling

KPI 4: Signatories implement formal policy of buying packaging made from recycled products.

Rating

3

Rating Comments

Well done, You have a clear formalised policy in place which will assist you in purchasing products made from recycled packaging. For further improvement you may find it of value to review the sustainable procurement series on the APC website <http://bit.ly/1GZw1ht> for developing your next action plan.

Goal 3: Product Stewardship

KPI 6: % signatories with formal processes to work collaboratively on packaging design and / or recycling.

22. Does your company have formal processes in place for collaborating with other companies or organisations on improved packaging designs and/or recycling which aims to reduce or eliminate waste?

- Yes No

Provide details of policies and procedures (including names of policies/ procedures)

Sending conveying letter to suppliers

Dear Olsson's suppliers,
First, thank you very much for doing business with Olsson Industries Pty. Ltd.

As an Australian Packaging Covenant (APC) signatory, Olsson would kindly convey all suppliers APC's considerations regarding to:

* APC's goal: The Australian Packaging Covenant (APC) is a sustainable packaging initiative which aims to change the culture of business to design more sustainable packaging, increase recycling rates and reduce packaging litter.

* Principles and Strategies for sustainable packaging are stated in APC's website
http://www.packagingcovenant.org.au/data/Resources/Principles_and_strategies_for_sustainable_packaging.pdf

* The Olsson's APC action plan was approved by the APC on January 2014. To protect environment, Olsson's targets are:

- Reduce the amount of stretch wrap in packaging by buying new stretch wrap machines, applying them to 50% products on December 2014 and 100% products on December 2015.
- Establish recycle policy and areas on-site to reused cardboard liners for our blocks
- Apply the buy recycled policy on April 2014 and start to buy more recycled packaging products, stationery from 5% of suppliers y December 2014 and 10% of suppliers by December 2015 (if applicable)
- Conduct the electricity saving plan by building solar systems
- Sponsor Clean Up Australia program once a year

We appreciate your attention to considerations of the Australian Packaging Covenant.
Yours sincerely.

23. Please indicate your progress this year towards achieving your annual targets and milestones for KPI 6

	Target: According to your Action Plan, what did you set out to do?	Actual: What did you achieve?
1.	2. Conveying APC considerations to 100% of packaging suppliers who have not been using recycled material in producing by October 2014	2. This target was completed as set in the APC action plan with conveying letter shown in part 22 above. Even mails were sent to suppliers, contacted via phone but signatory did not get all reply unless a few, who is already using recycled materials or cannot use recycled materials due to food grade requirements. Those replying are Olsson's big suppliers, which is good.

24. Describe any constraints or opportunities that affected performance under this KPI

Constraints:

- Suppliers did not reply conveying email while the packaging covenant officer was over work load and did not chase up reasons. Direct phone calls seem to be a better solution but there would not have more information or collaboration.
- It seemed like suppliers assumed that "using recycled materials" means "the quality of their products is not good" and they are worry about losing customers.

Opportunities:

- Material purchase officer contacted our big Chinese packaging supplier to work out cost, quality for recycled stretch wrap for Olsson. If the quality meets our standard and price is affordable, Olsson will plan to use alternative stretch wrap, not just current type made from virgin raw materials.
- Olsson will search for APC signatories who are packaging manufacturers and request for stretch wrap made by recycled materials then compare with overseas. Similar process will carry out for other purchases from FY 2015-2016.

Goal 3: Product Stewardship

KPI 6: % signatories with formal processes to work collaboratively on packaging design and / or recycling.

Rating

3

Rating Comments

Well done on contacting 100% of your packaging suppliers on APC considerations. To improve your performance further, you may wish to consider including relevant criteria into tender requirements or contracts, so that suppliers can be held accountable for improving packaging design and recycling or reviewing the impacts of your supply chain and identifying further impacts that you may be able to address. A reference is available here: <http://bit.ly/1fT4InL>.

KPI 7: % signatories showing other Product Stewardship outcomes.

25. Please indicate your progress this year towards achieving your annual targets and milestones for KPI 7

	Target: According to your Action Plan, what did you set out to do?	Actual: What did you achieve?
1.	<p>1. Electricity review</p> <p>2. Solar system built by December 2015</p>	<p>1. During FY 2014-2015</p> <ul style="list-style-type: none"> - In Brisbane: Electricity was consumed 621,800 kWh (19.90% less than last FY). - In Whyalla: Electricity was consumed 1,749,170 kWh (an increase of 68.2%) - In Bajool: <p>2. The 98.75 kW solar system was stated it first stage (41kW) at the beginning of June 2015 but it was actually connected on August 2015. Thus, there was no power generated for this year report.</p>

26. Since the beginning of the reporting period, has your company had any other outcomes related to product stewardship?

Yes No

If yes, please give examples of other product stewardship outcomes

27. Describe any constraints or opportunities that affected performance under this KPI

Constraints:

- Solar project was delayed because of supplier's financial problems and unexpected damages of the roof, where the solar system supposed to built on.
- Technical problem in collecting outcome from solar system: power down time affected connection between the solar system and sunny portal....

Action plans for coming years::

1. Reviewing gas usage and cost for July 2015 - June 2016 by December 2016
2. Looking for natural gas suppliers in Brisbane 2016-2017
3. Recording and reviewing solar systems' outcome annually
4. When solar system projects gain good outcomes, the company will look for wind power system for our salt farm in the next 5 years
5. We are licensed to make organic products that no plastic packaging is used. Along with eatable carton boxes for all blocks, we will consider to use paper tape for some applicable products in from next FY.

Goal 3: Product Stewardship

KPI 7: % signatories showing other Product Stewardship outcomes.

Rating 3

Rating Comments Well done on reducing your electricity consumption in Brisbane by 19.90 %. As part of this KPI and setting future targets you may wish to consider undertaking other stewardship activities or community involvement not specifically related to packaging but supporting the business case for product stewardship. Some examples can be found here: <http://bit.ly/1gZAxzT>.

KPI 8: Reductions in packaging items in the litter stream.

28. Please indicate your progress this year towards achieving your annual targets and milestones for KPI 8

	Target: According to your Action Plan, what did you set out to do?	Actual: What did you achieve?
1.	Sponsor Clean up Australian program yearly	Completed

29. Describe any constraints or opportunities that affected performance under this KPI

Goal 3: Product Stewardship

KPI 8: Reductions in packaging items in the litter stream.

Rating

3

Rating Comments

Well done on sponsoring Clean Up Australia day on a yearly basis, This KPI also related to how you ensure you influence consumer behaviour to prevent littering - you may wish to inspect whether your packaging that can be recycled has been labelled appropriately, so that customers are aware of this.

Your Experiences

This section lets you share with us any achievements, good news stories and areas of difficulties in making progress against your plan and the Covenant goals and KPIs.

30. Key achievements or good news stories

Since the company worked on the APC action plan, we have recognised how important our action in not only packaging matter but also producing aspects to environment. Thus, we have acted as suggested by the APC as much as we can. Solar systems are, for example, our big steps of contribution for a better environment.

Interestingly, the company was the first subject to receive benefits from APC action plan. In fact, we saved thousand dollars monthly. Offices and factories have changed to environment-friendly business places.

31. Areas of difficulties in making progress against your plan, Covenant goals or KPIs

- KPI 1: New packaging design and new wrapping type were good ideas but not considered in depth during planning time that led to unsuccessful in practise.
- KPI 4: It is not easy to increase contracts signed with suppliers using recycled content due to long relationship and better deals from main suppliers
- KPI 6: We just stopped at conveying stage and we are not sure what action should be taken next

Summary of ratings:

KPI	2016 Rating (0-5)	2015 comparison	2014 comparison	2013 comparison	2012 comparison
KPI 1	3	n/a	n/a	n/a	n/a
KPI 3	3	n/a	n/a	n/a	n/a
KPI 4	3	n/a	n/a	n/a	n/a
KPI 6	3	n/a	n/a	n/a	n/a
KPI 7	3	n/a	n/a	n/a	n/a
KPI 8	3	n/a	n/a	n/a	n/a
Average rating for this signatory	3.0	3.2	-	-	-
<i>Average rating across all signatories</i>	<i>TBC</i>	<i>3.0</i>	<i>2.8</i>	<i>2.9</i>	<i>2.8</i>

Well done on your progress to date! This was a well-prepared report that met the requirements for all KPIs and demonstrated your commitment to packaging sustainability. It is great to hear that you are saving thousands of dollars from implementation of your APC Action Plan.. To further improve your performance, it is recommended that you ensure your plan contains actions and targets that align with SMART principles. A resource to help you is available here: <http://bit.ly/1gZAxzT>.